

Top 30 European OEM parts suppliers – Ranked on 2012 European OEM parts sales

Rank	Company	Address	Executive	Total European OEM automotive parts sales (dollars in millions) 2012	Total European OEM automotive parts sales (dollars in millions) 2011	Total global OEM automotive parts sales (dollars in millions) 2012	Total global OEM automotive parts sales (dollars in millions) 2011	Products	2011 rank
1	Robert Bosch GmbH (49) 711-811-0; bosch.com	Postfach 106050 Stuttgart D-70049, Germany	Volkmar Denner chairman	\$19,129 e	\$21,467 e	\$36,787 e	\$39,753 e	Gasoline systems, diesel systems, chassis systems control, electrical drives, starter motors & generators, car multimedia, electronics, steering systems, battery technology, exhaust gas turbochargers and treatment systems	1
2	Continental AG (49) 511-938-01; conti-online.com	Vahrenwalder Strasse 9 Hanover 30165, Germany	Elmar Degenhart CEO	16,400 fe	15,871 fe	32,800 fe	30,521 fe	Electronic & foundation brakes, stability management systems, tires, chassis systems, safety system electronics, telematics, powertrain electronics, interior modules, instrumentation, technical elastomers	2
3	Faurecia (33) 1-72-36-70-00; faurecia.com	2 rue Hennape 92735 Nanterre, France	Yann Delabriere chairman & CEO	12,600	13,950	22,500	22,500	Seating, emissions control technologies, interior systems, exteriors	3
4	Magna International Inc. (905) 726-2462; magna.com	337 Magna Drive Aurora, Ontario L4G7K1, Canada	Donald Walker CEO	12,171	12,169	30,428	28,300	Body, chassis, interiors, exteriors, seating, powertrain, electronics, mirrors, closures & roof systems & modules	4
5	ZF Friedrichshafen AG (49) 7541-77-0; zf.com	Graf-von-Soden-Platz 1, Friedrichshafen, Baden-Wuerttemberg 88046, Germany	Stefan Sommer CEO	10,796 f	10,894 f	18,614 f	17,860 f	Transmissions, chassis components & systems, steering systems, clutches, dampers	5
6	Johnson Controls Inc. (414) 524-1200; johnsoncontrols.com	5757 N. Green Bay Ave. Milwaukee, WI 53201, USA	Steve Roell chairman & CEO	10,582 f	10,853 f	22,515 f	21,280 f	Seating, overhead systems; door & instrument panels, center & overhead consoles & interior electronics, lead acid & hybrid vehicle batteries	6
7	BASF SE (49) 621-60-0; basf.com	Carl-Bosch-Strasse 38 67056 Ludwigshafen, Germany	Kurt Bock chairman	7,637	7,374	13,168	13,168	Coatings, catalysts, engineered plastics, polyurethanes, coolants, brake fluids, battery materials	8
8	Valeo SA (33) 40-55-20-20; valeo.com	43 Rue Bayen Paris, 75017, France	Jacques Aschenbroich CEO	6,536 e	8,268	12,816 e	15,600	Micro hybrid systems, electrical & electronic systems, thermal systems, transmissions, wiper systems, camera/sensor technology, security systems, interior controls	7
9	Delphi Automotive PLC (248) 813-2000; delphi.com	5725 Delphi Drive Troy, MI 48098, USA	Rodney O'Neal president & CEO	6,011	7,218	14,432	16,041	Mobile electronics; powertrain, safety, thermal, controls & security systems; electrical/electronic architecture; in-car entertainment technologies	10
10	TRW Automotive Holdings Corp. (734) 855-2600; trwauto.com	12001 Tech Center Drive Livonia, MI 48150, USA	John Plant chairman, president & CEO	6,010	7,232	14,141	14,670	Steering, suspension, braking & engine components; fasteners, occupant-restraint systems, electronic safety & security systems	9
11	Lear Corp. (248) 447-1500; lear.com	21557 Telegraph Road Southfield, MI 48033, USA	Matthew Simoncini president & CEO	5,098	5,663	14,567	14,157	Seating & electrical power management systems	11
12	Gestamp Automocion SA (34) 91-379-19-99; gestamp.com	Alfonso XII, 16 Madrid 28014, Spain	Francisco Riberas president	4,939	4,386	7,599	6,450	Body-in-white stamping & assemblies, chassis, hinges, power systems	15
13	Magneti Marelli S.p.A. (39) 02-972-27-111; magnetimarelli.com	Viale Aldo Borletti 61/63 Corbetta, Milan 20011, Italy	Eugenio Razelli president & CEO	4,583 f	4,905 f	7,073 f	7,098 f	Lighting, powertrain transmissions, electronics, suspensions systems, active & passive shock absorbers, exhaust systems, plastic parts	12
14	Benteler Automobiltechnik GmbH (49) 5254-81-0; benteler.com	An der Talle 27-31 Paderborn 33102, Germany	Thomas Wuensche president & CEO	4,433 e	4,593	7,643 e	7,408	Chassis & exhaust systems, structural products, engine application components, bumper/impact management, lightweight solutions	13
15	HELLA KGaA Hueck & Co. (49) 2941-38-0; hellacom	Rixbecker Strasse 75 Lippstadt, 59552, Germany	Rolf Breidenbach CEO	3,773 f	3,493 f	6,505 f	5,920 f	Electronic & lighting components & systems	18
16	Denso Corp. (81) 566-25-5511; globaldenso.com	1-1 Showo-cho Kariya-Aichi 00448, Japan	Nobuaki Katoh president & CEO	3,762 fe	4,098 fe	34,200 fe	34,153 fe	Thermal, powertrain control, electronic & electric systems; small motors, telecommunications	14
17	BorgWarner Inc. (248) 754-9200; borgwarner.com	3850 Hamlin Road Auburn Hills, MI 48326, USA	James Verrier president & CEO	3,592	3,557	7,183	7,115	Turbochargers, engine valve-timing systems, ignition systems, emission systems, thermal systems, transmission-clutch systems, transmission-control systems & torque management systems	17
18	Brose Fahrzeugteile GmbH (49) 9561-21-0; brose.com	Ketschendorfer Strasse 38-50 Coburg 96450, Germany	Juergen Otto CEO	3,351	3,591	5,778	5,611	Window regulators, door modules, seat adjusters, closure systems, power closure systems, seat adjusters, power head restraints, electric drives & motors, electronics	16
19	Schaeffler AG (49) 9132-82-0; schaeffler.com	Industriestrasse 1-3 Herzogenaurach 91074, Germany	Juergen Geissinger president & CEO	3,132 e	2,736 e	8,700 e	7,200 e	Anti-friction bearings, engine components chassis & transmissions, wheel & axle bearings, clutch & transmission systems, dampers	23
20	Aisin Seiki Co. (81) 566-24-8441; aisin.co.jp	2-1 Asahi-Machi Kariya, Aichi 00448, Japan	Fumio Fujimori president	2,858 fe	2,828 fe	30,080 fe	27,196 fe	Body, brake & chassis systems; electronics, drivetrain, & engine components	22
21	Mahle GmbH (49) 711-501-0; mahle.com	Pragstrasse 26-46 Stuttgart 70376, Germany	Heinz Junker chairman & CEO	2,762 f	2,661 f	7,081 f	6,189 f	Piston systems, cylinder components, valve train systems, air & liquid management systems, powertrain engineering	24
22	Behr GmbH (49) 711-896-0; behrgroup.com	Mausersstrasse 3 Stuttgart 70449, Germany	Peter Grunow CEO	2,750 e	2,850 e	5,000 e	5,000 e	Powertrain cooling, air conditioning components, modules & systems	21
23	Autoliv Inc. (46) 8-587-20-600; autoliv.com	Vasagaten 11 Box 70381 Stockholm SE-107 24, Sweden	Jan Carlson resident & CEO	2,644	3,128	8,263	8,232	Airbags, seat belts, safety electronics, steering wheels	19
24	Plastic Omnium Co. (33) 1-40-87-64-00; plasticomnium.com	1 Rue du Parc Levallois Cedex 92533, France	Laurent Burelle chairman & CEO	2,625	2,517	5,585	4,840	Fascias, front-end modules, rear-end modules, fenders, body panels, fuel systems	25
25	Draexlmaier Group (49) 8741-47-0; draexlmaier.com	Landshuter Strasse 100 Vilsbiburg, Bavaria 84137, Germany	Fritz Draexlmaier CEO	2,542 e	2,346 e	2,990 e	2,760	Complete wiring harness systems; electrical & electronic components, interior systems, cockpit & door modules	30
26	Eberspaecher Holding GmbH (49) 711-939-00; eberspaecher.com	Eberspaecherstrasse 24, Esslingen, Baden-Wuerttemberg 73730, Germany	Heinrich Baumann, COO Martin Peters, CFO & Managing Partners	2,471 e	2,467 e	3,581 e	3,334 e	Silencers, catalytic converters, particulate filters, manifolds, vehicle heaters, electrical vehicle heaters, electronics	26
27	GKN PLC (44) 1527-533-600; gkn.com	P.O. Box 2148, Redditch, Worcestershire B98 0WR, United Kingdom	Andy Reynolds Smith CEO, Automotive	2,446	1,661	6,438	4,745	Driveline halfshafts, driveshafts & AWD, powder metal engine & transmission components	-
28	Hyundai Mobis (82) 2-2018-5114; mobis.co.kr	679-4 SI Tower, Yeoksam1-dong, Gangnam-gu, Seoul, 135-977, Korea	Jun Ho-Suck President & CEO	2,391 f	2,000 f	21,351 f	18,864 f	Chassis, cockpit & front-end modules; ABS, ESC, MDPS, airbags, LED lamps, ASV parts, sensors, electronic control systems, hybrid car powertrains, parts & power control units	-
29	Leoni AG (49) 911-2023-0; leoni.com	Marienstrasse 7 Nuremberg, 90402, Germany	Klaus Probst president & CEO	2,254 fe	2,261 fe	3,600 fe	3,500 fe	Wires & strands, optical fibers, cables, cable systems, wiring systems, fuse & relay boxes, special connectors	-
30	Visteon Corp. (734) 710-5000; visteon.com	One Village Center Drive Van Buren Township, MI 48111, USA	Timothy Leuliette president & CEO	2,195	2,897	6,860	8,047	Climate-control systems, electronics, interiors	20

e = estimate f = fiscal year fe = fiscal year estimate

Foreign currency amounts were translated at the average exchange rate for that calendar or fiscal year.

To be considered for the list, please contact the Automotive News Data Center at (313) 446-6000 or e-mail: cpippen@crain.com

Company	Rank
Robert Bosch GmbH	1
Continental AG	2
Faurecia	3
Magna International Inc.	4
ZF Friedrichshafen AG	5
Johnson Controls Inc.	6
BASF SE	7
Valeo SA	8
Delphi Automotive PLC	9
TRW Automotive Holdings Corp.	10
Lear Corp.	11
Gestamp Automocion SA	12
Magneti Marelli S.p.A.	13
Benteler Automobiltechnik GmbH	14
HELLA KGaA Hueck & Co.	15
Denso Corp.	16
BorgWarner Inc.	17
Brose Fahrzeugteile GmbH	18
Schaeffler AG	19
Aisin Seiki Co.	20
Mahle GmbH	21
Behr GmbH	22
Autoliv Inc.	23
Plastic Omnium Co.	24
Draexlmaier Group	25
Eberspaecher Holding GmbH	26
GKN PLC	27
Hyundai Mobis	28
Leoni AG	29
Visteon Corp.	30